



Benefits of the GÉANT Cloud Framework

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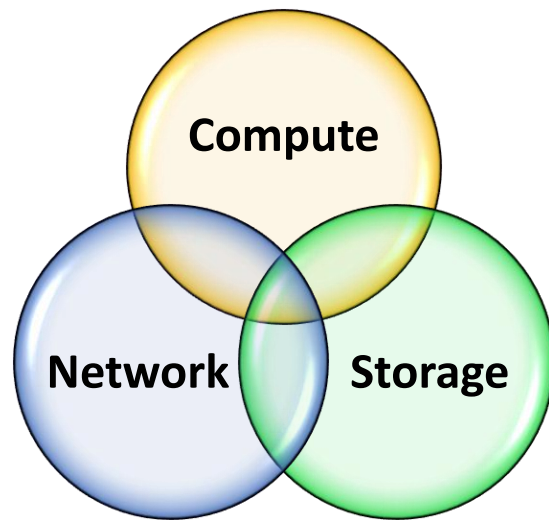
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GÉANT Infrastructure-as-a-Service Framework (IaaS FW)

- **36 participating NRENs**
- **More than 20 IaaS solutions**
- **Unique innovation project**
 - Pioneering Cloud Delivery in Europe
 - first digital single market
 - Collaboration
 - Technological integration



IaaS Framework Services



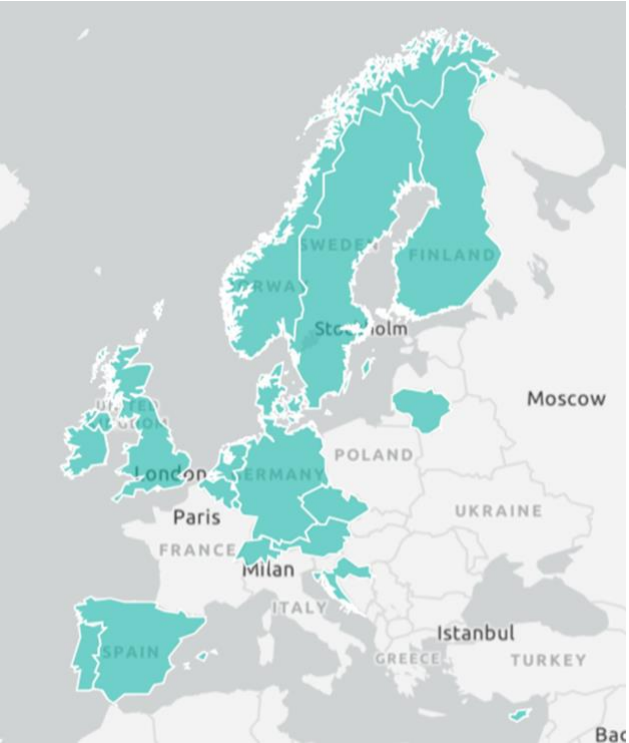
The services should be

- **standardized**
- **highly automated**
- **available on-demand**
- **elastic**
- **on a pay per use basis.**

Access should be via

- **a web-based self-service portal or**
- **API and support multi-tenancy.**

Consumption of the IaaS Framework by October 2018



Austria

Belgium

Croatia

Czech Republic

Cyprus

Denmark

Finland

Germany

Ireland

Lithuania

Luxembourg

Netherlands

Norway

Portugal

Spain

Sweden

Switzerland

UK

IaaS Framework Offers



Amazon Web Services

AWS Cloud for Higher Education
Whether you need to facilitate teaching and learning, better manage your university's operations or access

[Read more.](#)



ITSoft

ITSoft provides Croatian companies IaaS rental of CPU, RAM, DISK space, network and security devices in a self-service portal that

[Read more.](#)



Dimension Data

Dimension Data provides hybrid cloud-enabled by data centres, networking, collaboration and security offering 99.999 % availability SLA, IPV6 support, cloud

[Read more.](#)



Vancis

Vancis specializes in data centre services, IaaS / cloud services, managed services and value-added platform services. Vancis operates from its

[Read more.](#)

Microsoft Azure

Microsoft Azure – the perfect choice for Education and Research Microsoft Azure is the perfect choice for research and education. It

[Read more.](#)



Cloud Sigma

CloudSigma is a leading European infrastructure-as-a-service (IaaS) provider with a focus on flexibility, performance and excellent customer support.

Everything is

[Read more.](#)



Lattelecom Cloud Services

Lattelecom | Cloud is a service that provides companies with computing resources – Virtual Machines and Virtual Data Centers including

[Read more.](#)



KPN

KPN offers institutions in the Netherlands Managed Hybrid Cloud Services, an application-centric service which includes cloud infrastructure, network, managed services and integrated

[Read more.](#)



Sparkle's cloud automation offer for Research & Education

Sparkle provides GÉANT with cloud solutions to support the pan-European research and education community. Cloud solutions will be offered by

[Read more.](#)



Interoute

From the ground to the cloud Today people and customers across the globe rely on Interoute's cloud based services and

[Read more.](#)

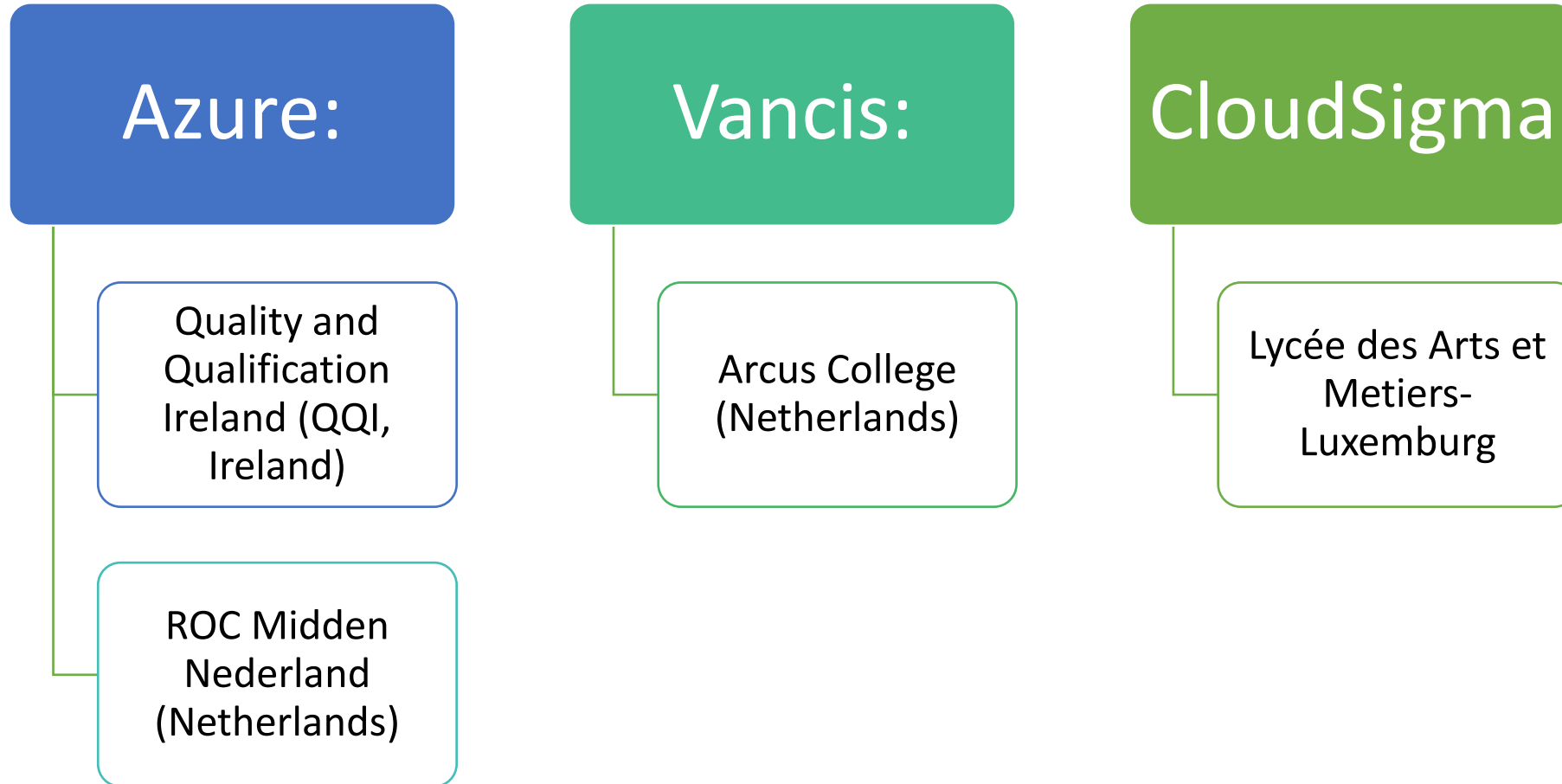


T-Systems Cloud Service

Scientific computing: cloud support for science Digitization provides fresh impetus and inspiration across all scientific fields. In particular, scalable, rapidly

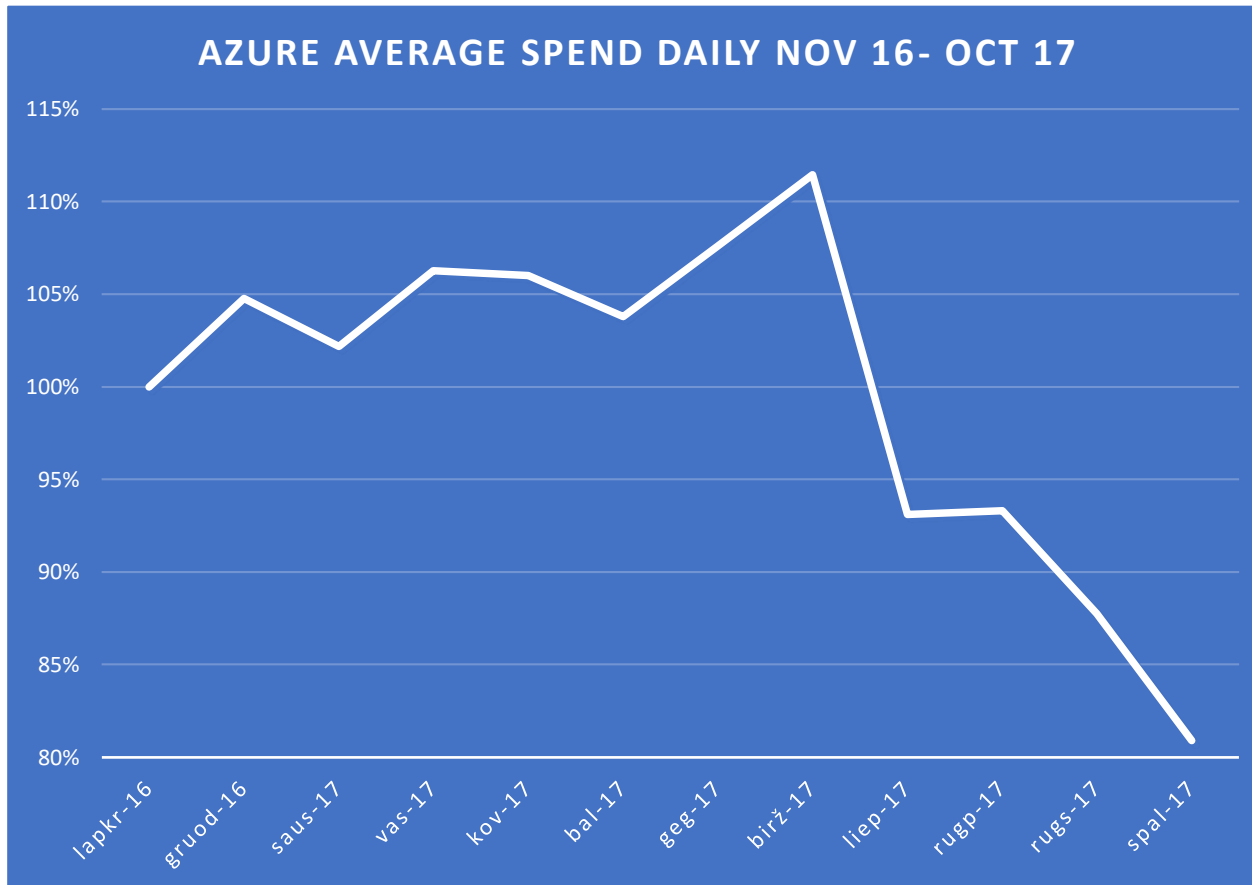
[Read more.](#)

IaaS Framework Use Cases



Quality & Qualifications institute (QQI) in Ireland achieves substantial savings with GÉANT Cloud Framework

- Average daily spend Nov 2016 – Oct 2017



33% cost reduction

after QQI worked with the Irish NREN, HEAnet, to transfer their Microsoft Azure workloads to the GÉANT framework agreement,

from July 2017 onwards

InHolland University of Applied Sciences full migration to the clouds

- Full migration of datacentre to the clouds
- Hybrid cloud management portal - SURFcumulus
- Staff involvement and training
- From physical to virtual server administration
- Reduced hardware and maintenance costs
- Resources for educational innovation



Benefits of the IaaS Framework



Save time

- ready to use agreements
- no additional procurement needed
- transfer existing agreements

Save money

- aggregated discounts
- reduced data traffic costs

Easy to use

- logon with institutional account
- invoice billing

Safe to use

- procurement and legal compliance with EU Law
- no obligation to buy

Cloud Adoption Support for Institutions and NRENs

- Cloud contract repository
- Toolkits:
 - IaaS Service Matrix (online supplier comparison)
 - Data Classification Tool for risk assessment
- Communication material
 - Fliers, news, articles in magazines
 - User stories, showcases, good practices and instructions
 - 2-minute videos introducing IaaS FW portfolio
- Speakers and presentations at events, slides
- Skills development: meetings, workshops, webinars
- Combined with support from suppliers:
 - Events: technical workshops and trainings, webinars, presentations at conferences
 - Whitepapers
 - Test accounts



GÉANT Community Clouds Website: <https://clouds.geant.org/>

GÉANT clouds website, to better reflect the GÉANT cloud service delivery capabilities

Newsfeed & Cloud events

Cloud catalogue & IaaS Service Matrix

User stories

Maps for contacts

Guidelines

Contract Repository

The screenshot displays the GÉANT Cloud Services website interface. At the top, the navigation bar includes 'What We Do' and 'Cloud Services'. The main content area features a large banner for 'Cloud Services for Institutions' with a 'Find out More' button. Below this, there are two circular icons: one with a cloud and another with a checkmark. The 'NREN Cloud Catalogue' section highlights helping NRENs find and use cloud services. The 'Support and Resources for NRENs' section mentions developed support cloud adoption. A 'Cloud News' section includes articles such as 'Infrastructure as a Service - Delivering services to Europe's NRENs' and 'GÉANT with Microsoft Cloud connectivity agreement'. A 'Microsoft Azure Resellers' section lists 10 resellers across EMEA, with a table showing the number of resellers per country:

Reseller	Count
ATEA	22
Axlans	1
CACTTUS	1
Comparex	22
Dom Daniel	1
InfoSoft	1
MicroMail	19
Nextsense	1
Software One	16
SPAN	2

A news article titled 'GÉANT welcomes Amazon Web Services as cloud provider for research and education' is also visible, dated May 24, 2017, in Cambridge, UK. The article discusses the expansion of the GÉANT Cloud Catalogue to include AWS services for research and education institutions across Europe.

Joint efforts
pay off!

- **Aggregating demand of R&E institutions for online tailor-made services**
- **Understanding the supplier offerings and their unique selling points**
- **Finding solutions to concerns about data protection, incl GDPR compliance, laws and procurement regulations**
- **Problem solving scaled up on international level**

Joining the forces

we learn together,

we solve our problems together

Thank you!

- <https://clouds.geant.org/>
- clouds@geant.org